

MAY 13, 2013



# Collecting Chatter

## OLD HILLIARD COIN & FINE ART

Want to make a monthly investment or build a collection the easy way? Join one of our monthly Coin Clubs and let us help you build your collection and wealth!



### Coin Club Membership Information

Name \_\_\_\_\_

Address \_\_\_\_\_

Telephone Number \_\_\_\_\_

Email Address \_\_\_\_\_

Club Choice \_\_\_\_\_

Credit Card# \_\_\_\_\_ Security Code \_\_\_\_\_

Expiration Date \_\_\_\_\_



To ALL of our customers and friends,  
have a safe and memorable Holiday.

Buying & Selling  
Gold/Silver Bullion and  
US & Foreign Numismatic  
Precious Metals & Coins  
OLD HILLIARD  
COIN &  
FINE ART  
Come Visit our Gallery!

4th Annual  
**READERS' CHOICE** 2012  
AWARDS  
ThisWeek COMMUNITY NEWS  
Voted #1 art gallery in Central Ohio by the  
Columbus Dispatch's 2012 Reader's Choice Award



5275 Norwich Street • Hilliard, OH 43026  
(614) 334-2722

Hours: Monday-Friday 8:00am-5:00pm,  
Saturday 11:00am-3:00pm, Sunday 10:00am-4:00pm

For up-to-date inventory and photos, please visit:  
[www.oldhilliardcoin.com](http://www.oldhilliardcoin.com)

Shamus Cassidy, Esq.  
Kohler & Smith Co., LPA

7650 Rivers Edge Drive, Suite 101  
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John J. Zappitelli  
Certified Public Accountant

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*"Have a collection of coins  
and want to know what  
the value is? Would you  
like to sell? We are always  
buying currency, coins  
and bullion as well as all  
scrape gold and silver."*

Member of the American Numismatic Association  
Member of the Industry Council of Tangible Assets (ICTA)  
Member of the National Silver Dollar Roundtable  
Members of Numismatic Grading Corporation (NGC)  
Members of Professional Coin Grading Services (PCGS)  
Member of the Better Business Bureau (BBB)

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We approached the art market in exactly the way that any art dealer would tell you not to: Do not buy art as an investment, buy it because you enjoy it. In fact, in the words of our mentor, Stanley Johnson of R.S. Johnson Fine Art in Chicago, "Buy art that is beautiful, rare and in perfect condition." The idea that one would buy art just because of its intrinsic value was contradictive to many dealers that we talked with. What happened along our journey of art investment was that we absolutely fell in love with art.

Accountants love "stuff." They want to touch it, feel it, see it, count it and in some cases hang it on their walls. Not only is the fine art likely increasing in value year after year, but also the enjoyment of gazing at what is truly beautiful and unique and maybe even one of its kind.

Our ideas when developing the coin shop included displaying art for public enjoyment. It is our passion and we want to help aspiring artists get recognition. Because, after all, it was John's father, Gene Zappitelli, Senior Advisor to Old Hilliard Coin and Fine Art, that told us many a year ago, "I could have bought a Picasso when I was young for a couple of hundred bucks." Well Dad, we sure wish you would have!

On May 31<sup>st</sup>, we invite you to attend the opening reception for Christopher Joslin. Christopher

is a childhood friend from our hometown, Conneaut Ohio, on the shores of Lake Erie. Christopher has captured images of this picturesque place along with other various stops along his travels that are familiar yet deep. One image for example is of a railroad trestle on a cold winter morning, the ice clinging to the branches of the surrounding trees and reflecting the sunlight. The bridge seems foreign in this display of natural beauty. But a familiar scene for anyone growing up in Conneaut as this bridge, otherwise known as "The Arches" was a right of passage. Many young people (including John) were dared to jump off into the waters of the Conneaut Creek below. Obviously for us his photography is nostalgic and a reminder of the beauty of a quaint hometown and the wonder of youth. But also, the ghostly lake fronts, crisp colors of nature and the Americana imagery can inspire all and certainly would be a wonderful addition to your home or office. Christopher's art will remain on display for the summer months.



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Christopher  
Joslin  
...at his own risk  
May 31, 2013  
4:00pm - 8:00pm  
RSVP to [karen@oldhilliardcoin.com](mailto:karen@oldhilliardcoin.com)

Remember,  
if it is pretty, buy it!!

## MEET CHRISTOPHER JOSLIN

**Christopher Joslin** grew up in a family of nine children; Deanna, Michael, Kimberly, Jill, Shawn, Paul, Christopher, Dawn and Thomas, on the shores of Lake Erie in Conneaut Ohio. A good looking family, the beautiful faces surrounding him at the dinner table each night could have been some of the inspiration in becoming a photographer. Christopher's father, Gary Joslin, had a variety of business interests: he owned a hotel and race track in Florida, and at the same time, he owned and operated the Snug Harbor Restaurant/Marina in Conneaut, Ohio. He was a lifelong pilot and a boxer in the army and eventually won a Golden Gloves Championship in Youngstown.



The entire family ran the Snug Harbor businesses together and therefore, Christopher grew up on the water, boating, swimming, fishing, working and relaxing. Christopher learned to operate a boat on the lake on his own by the early age of nine. He fondly remembers these years as a happy time in his life working amongst his siblings and their friends, vacationers, diners and happy people enjoying the waterfront.

Although Christopher never really followed any specific artist, he grew up as a magazine "junkie" before there were personal computers. "Like many people today surf the internet looking at interesting images, I did the same with magazines as a kid. Nothing was more exciting than receiving the latest edition of National Geographic. It was a young boy's way to adventure the world. I guess it was those images that probably inspired me most. Photographers such as Reza and Steve McCurry; they were big time at National Geographic and that was what I thought would be cool to do."

During high school, Christopher was a photographer for the yearbook and upon graduating was hired as a writer/photographer for the local weekly newspaper. Like his father before him, Christopher's career included a variety of jobs and business ventures; automotive sales, manufacturing and creating a financing company before finally realizing his dream of his own photography business.



Christopher enjoys working in all mediums, but it is his personal love of nature and mankind's interaction with it that is the driving force behind his art prints. Christopher hopes his images will be a constant reminder for people to not only enjoy the natural world around them but also take an active role in its preservation. Likely, his boyhood years spent on the shores of Lake Erie instilled an appreciation for nature's entire splendor.



Water-Lilies - 1914  
by Claude Monet

Does growing up surrounded by beautiful people and places lend itself to a lifetime spent trying to capture these images on a canvas? Perhaps, and in Christopher's case, likely. Consider Claude Monet, who anguished, repetitively trying to capture the beauty of the water lilies he so loved while living on the lake at Giverny. Christopher feels that a good photograph should illicit emotion and sometimes holds back before releasing a print to be sure that it will touch the viewer as it has touched the artist. Or is it an emotional attachment of being in the moment? Did he transcend this emotion through the lens onto the beautiful pearl and metallic canvases he prints them on?

Besides his photography business, Christopher is the creator and publisher of two magazines, Ashtabula Living Magazine and Great American Homes and Lifestyles.

Christopher currently resides in Ashtabula, Ohio and has two daughters.

### NEW Inventory at OHC

1926-S AU-55, NGC Peace Dollar - \$48.00  
2009-P, NGC Lincoln Bicentennial - \$65.00  
1990-P PF-69, NGC Eisenhower - \$55.00  
1937-D, NGC Three Leg Buffalo-AU-50 - \$1,250.00  
1887-P MS-64, NGC Morgan - \$105.00  
2005-S PF-69, NGC Bison Nickel - \$40.00  
1908-P MS-62, NGC V-Nickel - \$150.00  
1884-D MS-63, NGC Morgan - \$70.00  
2009-S PF-69, NGC District of Columbia Quarter - \$15.00  
1942-P MS-64, NGC Walking Liberty Half Dollar - \$85.00  
1999-P MS-69, NGC Dolly Madison Dollar - \$55.00

1987-P MS-69, NGC Constitution Dollar - \$50.00  
2008-P PF-69, NGC Bald Eagle Dollar - \$69.00  
1925-P MS64, NGC Stone Mountain Half Dollar - \$180.00  
2007-W MS-69, NGC Silver Eagle - \$80.00  
1909-S VF30, PCGS Indian Cent - \$765.00  
1909-P MS-64, PCGS V-Nickel - \$265.00  
1906-P MS-63, PCGS V-Nickel - \$165.00  
1892-CC MS-61, PCGS Morgan - \$1,525.00  
1883-O, MS-64, PCGS Morgan - \$105.00  
1927 MS-65, PCGS St. Gaudins \$20 Gold - \$2,900.00  
1921 F12 Peace Dollar - \$135.00

## It's all in the family...

Behind the scenes, our daughter, Sarah Zappitelli-Downey, is hard at work being a Nanny to Nicole's family. Having the entrepreneurial spirit, she is starting her own child enrichment program this summer, "Outside the Book" for 8-16 year olds to help improve writing skills and creativity. Check out her website [www.outsidethebooklearning.com](http://www.outsidethebooklearning.com) and sign your child up today!



Our grandchildren Kayla Anne, Aiden Charles and Estella Rose listening intently while the oldest grandchild Collin Brendan, reads them a story.

Our fifth grandchild, Emme Violet, is due in September.

### PLANNING AHEAD 101

Looking for an alternative for your child/grandchild's college savings plan? Consider joining our COIN CLUB, and let us build a beautiful raw or certified complete Morgan Silver Dollar Collection for their future! Good investment for a long term hold and a great activity to share.

### HEAVY METALS

After the big panic in last month's drop in the gold and silver market, it has many people wondering, can history repeat itself? Gold fell 28 percent in the middle of last month's crisis and if we see the same repeat from the 70s, it could fall as low as 1050. On the other hand, gold, silver, and its shares are bouncing up; slowly. The demand with gold being so low has rushed in pushing the prices up again. Even the US Mint is selling the most gold coins since December 2009. This demand could push gold back up to its original support area of 1536.

We see silver with the same trend. It's been fluctuating around 24 and we could see it bounce back up to 28 after dropping to 22 last month. With the Dollar index below the 83 level, we could see the interest rates fall even further than the near historic lows that we saw last month.

Inflation is a major cause of all this uproar, which means that gold and silver should be held on to. Due to coin supplies being limited and the demand being very high, gold and silver coins are selling at a premium even with the market crash.

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## SPARE CHANGE



We feel fortunate to have had **Steve Estes**, PN from Portland, Oregon as our guest this past week. Our relationship began several years ago when John sought Steve out as a dealer. Being

a dealer for over 50 years, Steve has earned an impressive reputation in the coin industry for his honesty and ability to find rare and collectible coins with great eye appeal (EA). What began as a dealer/customer relationship has flourished and Steve has taken us under his wing and frequently visits for collaborations. **Thanks again Steve for all of your guidance!**

### THIS MONTH'S FEATURED ITEM

Brilliant 2013 Buffalo silver rounds, 1 oz .999 fine silver, on special \$39 each or 2 or more for \$37

### CONGRATULATIONS...

...to **Brian Dunlap**, a recent graduate of The Ohio State University with a degree in Economics. Brian has accepted a position with **Zappitelli CPAs and Old Hilliard Coin** as a Staff Accountant/Commodities Manager. Brian has been interning with us for over a year and has become a familiar, friendly face with our clients and customers. Not only has he already mastered the basics of the accounting cycle, but also has become the lead buyer for the coin shop. "I have



learned more about coinage than I ever thought I could possibly know."

**Thanks Brian and an official welcome to our team!**



Port Conneaut Lighthouse - Conneaut, Ohio  
20x30 on Fuji Pearl Paper With Foamcore Mounting - \$350

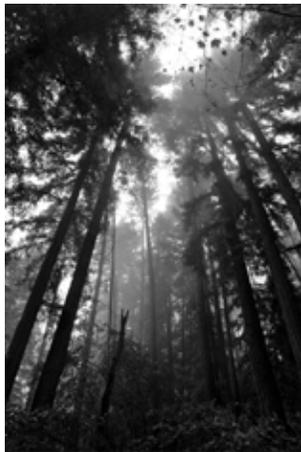


Castello Di Amorosa - Napa Valley, California  
20x30 on Fuji Pearl Paper With Foamcore Mounting - \$350



Railroad Bridge In Ice Storm - Conneaut, Ohio  
20x30 on Fuji Pearl Paper With Foamcore Mounting - \$350

Ancient Forest  
Napa Valley,  
California  
20x30 on Fuji  
Pearl Paper  
With Foamcore  
Mounting - \$350



Green Light District - San Francisco, California  
16x24 on Fuji Pearl Paper With Foamcore Mounting - \$200



Long Island Head Lighthouse - Boston, Massachusetts  
16x24 on Fuji Pearl Paper With Foamcore Mounting - \$200



Port Conneaut Lighthouse In Fog - Conneaut, Ohio  
16x24 on Fuji Pearl Paper With Foamcore Mounting - \$200



Public Dock In Fog - Conneaut, Ohio  
16x24 on Fuji Pearl Paper With Foamcore Mounting - \$200



Golden Field - Andover, Ohio  
16x24 on Fuji Pearl Paper With Foamcore Mounting - \$200



Port Conneaut Lighthouse - Conneaut, Ohio  
12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



Harpersfield Covered Bridge - Harpersfield, Ohio  
12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150

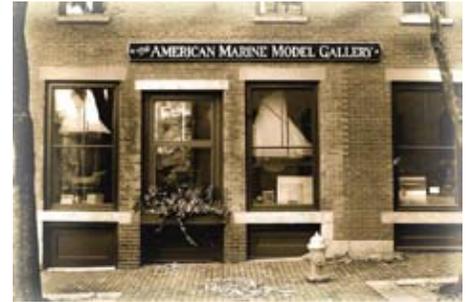


Port Conneaut Beach In Winter - Conneaut, Ohio  
12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150

**America The Beautiful - Erie, Pennsylvania**  
 12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



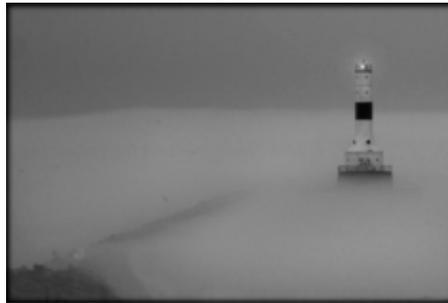
**Tall Ship - Boston, Massachusetts**  
 12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



**American Marine Model Gallery - Salem, Massachusetts**  
 12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



**Pelicans And Gulls - Naples, Florida**  
 12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



**Port Conneaut Lighthouse In Fog #2**  
 12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



**Sailboat On Pymatuning Lake - Andover, Ohio**  
 12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



**Benetka Road Covered Bridge - Kingsville, Ohio**  
 12x18 on Fuji Pearl Paper With Foamcore Mounting - \$150



**Dark Woods - Boston, Massachusetts**  
 11x14 on E-Surface Paper With foamcore Mounting - \$100



**Golden Field #2 - Andover, Ohio**  
 11x14 on Metallic Paper With Foamcore Mounting - \$100



**Boston Light In Fog - Boston, Massachusetts**  
 11x14 on E-Surface Paper With Foamcore Mounting - \$100



**Beach - Saint Augustine, Florida**  
 11x14 on Metallic Paper With Foamcore Mounting - \$100



**Two Sailboats On Lake Erie - Geneva, Ohio**  
 11x14 on Metallic Paper With Foamcore Mounting - \$100

**Fall Tree - Conneaut, Ohio**  
 11x14 on Metallic Paper With Foamcore Mounting - \$100



**Conneaut Creek In Winter Thaw - Conneaut, Ohio**  
 11x14 on Metallic Paper With Foamcore Mounting - \$100